



Hello Jan,

This is our Winter/Holiday Special!

Your quotation is also attached as a .pdf so that it can format correctly on different devices or perhaps be printed for your records.

Please note we ship sails with a very special low cost "customs" invoice. Any taxes you pay are based on that amount and should be very small. You do not pay the 4% credit card fee. You get a straight price from us.

Once you order we assemble all of your data in an organized chart. You will then be able to review the chart and make changes. Once you approve the chart, we draw each sail and you can again review and make changes. Once you approve the drawings, we cut your sail. The process is quite easy.

Normally we will meet or beat any other quotation not made in error. Our prices include shipping and we do not add an additional 4 percent for credit card fees. You get a straight price from us and you get a perfect sail. We have been making sails since 1952.

Best Regards,

Michael
Fareastsails.com
Hong Kong



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> **SAIL QUOTATION** **FAREASTSAILS.COM**
> -----

> Hello Jan,
>
> Below you will find a quotation for your requested sails. Please
> note that our special sale price is an Air Courier DELIVERED price.
> Our sails are OFFSHORE OCEAN RATED and sail computer designed. The
> Retail price is for sail lofts and other sail resellers.
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> Performance Mainsail
> 3 Reefs
> 5 Full Battens Pockets
> 5 Nylon Batten Holders Included
> Draft Stripe, Telltails, Triple Stitched
> Sailbag
> Aluminum Headboard, Leech line, Cam Cleat
> Radial Patches Head, Clew and Tack
> Sail Slides or slugs included
> Full Standard Roach 1.10 (110%)
> Luff: 15.90m, Leech: 16.96m, Foot: 7.37m
> Sail Area : 81.73m2
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> 10.95oz Challenge Newport All Purpose Dacron - Cross Cut
> Special Net Price 5540.00
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> 10.88oz Challenge FASTNET - Cross Cut
> Special Net Price 5540.00
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> 11.88oz Challenge FASTNET - Cross Cut (heavy duty)
> Special Net Price 6506.00
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> **Quote in U.S. Dollars - While Promotional Supply Lasts**
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> Notes;

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> 1) Some sails shipped to the USA are now subject to a \$30.00 fee
> from USA Homeland security. This fee is often waived by the
> customs inspector. This is the only additional fee that
> shipments to the USA may incur.
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> 2) If you have received another quote for your sails, please feel
> free to discuss this quote with us. Please be advised that
> sail shipping, insurance, taxes, credit card fees, etc. often
> increase the price of most other quotes. We respect your sail
> purchase and provide a simple total price. Also note we are
> quoting premium name brand sailcloth manufactured in the
> USA and Germany as well as Sunbrella or Weathermax Acrylic UV
> protection.
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> 3) Sail weight is our recommended sail weight. Other weights are
> available. We have quoted U.S. weight. For example, 7 oz U.S.
> equals 9 oz British.
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> 4) Quotes are based on I,J,P and E shown in the quote. If you
> have not provided these measurements, we have selected them
> from a universal sailmakers database. Most vessels slightly
> vary from the sailmakers database and all measurements must be
> checked. Most variations do not effect the price.
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> 5) Full batten mainsails come with Nylon Batten Holders installed.

> Batten tensioning is on the leech end. If you are using another
> system, such as Harken, please advise. Full batten mainsails do
> not come with battens. We offer an upgrade to Rutgerson batten
> holders and wheeled sliders, please ask if interested.
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> 6) If you are circumnavigating, our worldwide shipping expertise
> and our internet sail manufacturing system can allow you to
> work with us from your current port of call. We are experts in
> world wide "yacht in transit" shipping and we can arrange to
> have the sails delivered to your next port.
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> Terms: 50 percent down, balance when sails are ready to ship from
> Hong Kong. All amounts are in U.S. Dollars. MasterCard, Visa,
> Amex, Paypal and International Wires are accepted. Lead time is
> approximately 3 weeks from receipt of order. Shipping time is
> two to four days via Air Express.
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> Sails are delivered to your door in most worldwide locations. In
> some out of the places, particularly South America, sails are
> delivered to the nearest International airport. If sails are
> to be delivered to nearest airport, we will advise on quote,
> otherwise, you can assume delivery to your door.
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> Sailcloth is quoted in U.S. Weight. We acquire fabric from
> DP, Challenge, and Contender. We are one of the largest
> single purchasers of sailcloth in the World. Our direct purchase
> of sailcloth translates into savings for you. Cloth is selected
> on the basis of your sail dimensions and loads placed on the sail
> based on the aspect ratio of your vessel.
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> All sails come with a sail bag. Sails over 100 sq. ft. are triple
> stitched without surcharge. All sails come with leach line and
> cam cleat except high clew and storm wind sails. All sails have a
> 2 year limited warranty (Many circumnavigators use our sails).
> Main/Mizzen tacks and headsail clews come with leather protection
> and anodized aluminum headboards. Slides are webbed on to
> mainsail luffs and headsails come with luff tape for furlers or
> Piston Hanks with soft film chafe protectors for hank on sails.
> Sails have pressed alloy cringles of stainless steel and
> nickel-plated slide and hank eyelets. At your choice, sails
> can have webbed "O" rings at the tack or a press ring. All Sails
> have clew patches, double tape along leech and foot and extra
> large patches at tack and clew. Bainbridge and Contender
> sailmaking hardware is used as required. All sailmaking thread
> is of the highest quality. It is U/V stabilized, abrasion, salt
> water and mildew resistant, manufactured by American & Efird.
> Genoa UV covers are made with Sunbrella fabric. We know of no
> finer sails.
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> Special sail construction options are available, such as logos
> and sail numbers. Please ask if you are interested.
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> Once you make a deposit, we will gather your information in an
> easy to review chart. We will ask you to supply simple additional
> information that does not effect the price, but is needed to make
> your sail.
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> Shortly before production begins we will send you a computer
> generated drawing of your sail from our saildesign computer. You
> can check all dimensions or make any necessary changes. If you

> are happy with the drawing, you can give us you ok to proceed and
> we will cut your sail. Please check all measurements.

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> Please note that we are an OEM wholesale internet distributor for
> sails. As such we require that all information be submitted to us
> via Email. Voice communication leads to errors, so please email
> your information to us.

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> One final note, our sails are made without compromise. All of our
> staff regularly sail and we understand your sailing needs. Our
> Hong Kong Staff is the most knowledgeable in the area and we
> offer you the finest technology to insure you understand the
> entire process of building your sails. If you have any questions,
> just click reply.

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> Best Regards,

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> Michael
> Fareastsails.com - Wholesale on the Net